



*Market intelligence from the UK's #1 job site.*

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*September 2013*

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## *Strong jobs growth continues while salary squeeze persists*

**Growth in new job opportunities is continuing across the UK but salaries remain static, according to the latest Reed Job Index.**

Now at 166, the monthly index, which is compiled using data from around 150,000 vacancies advertised on reed.co.uk, shows that job opportunities are at their highest since the Reed Job Index began in 2009, with growth of over 3% month-on-month and by 24% on an annual basis. Furthermore, the number of new jobs added to reed.co.uk in one day reached a five-year high on Wednesday, 18 September at 7,978.

**Commenting on the latest figures, James Reed, chairman of reed.co.uk, says:**

*“Our vacancy figures have indicated an improving picture of the state of the UK economy since before the beginning of 2013. This has been echoed by other industry statistics more recently. While previously growth was being driven by a handful of sectors and locations, encouragingly September saw jobs growth across the vast majority of sectors and across all regions.*

*“Amidst all the positive indicators, the absence of salary growth continues to temper wider optimism. Pay has remained static for the past three months now and our figures show that since the index began back in 2009 employees won’t have noticed an improvement in their pay packets. While it is clear that 2013 will be far more fruitful for jobseekers than 2012, there is still a sense that salaries aren’t going anywhere fast.”*

Growth was seen across a wide variety of employment sectors, with vacancies in the manufacturing and retail sectors particularly buoyant, up over 32% and 31% respectively compared with September 2012. The construction & property sector continues to power ahead with strong annual growth, with a rise in job opportunities of 78% year-on-year. Overall, more than half of industry sectors have seen annual jobs growth of greater than 20%.

Scotland leads the way in terms of yearly growth in new vacancies for the fourth consecutive month. Tellingly, every UK region is now offering more jobs than the same period last year, with growth ranging from 13% to 46% year-on-year.

Salary wise, the picture is less encouraging with employee pay packets remaining at the same level as they did this time last year and 4% lower than they were when the Reed Job Index began in 2009.

Overall, the Job Index now stands at a record 166, up from 161 in August and 138 at the beginning of the year.

The Reed Job Index is compiled by reed.co.uk, through analysis of job vacancies from over 10,000 recruiters throughout the UK tracked against a baseline of 100 established in December 2009. It is the largest monthly measure of conditions and trends in employment in the UK. Reed.co.uk is the UK's largest jobs board, receiving a total of over 120 million visits in the last 12 months and 24 million job applications.

### *Key facts – September 2013:*

- **New job opportunities surge following summer break**
- **Improved employment picture tempered by pay – salaries remain static**
- **Jobs growth across majority of sectors from retail to construction and manufacturing**
- **Scotland tops location charts with all other regions showing significant yearly rises**

### *Regional Snapshot:*

#### **Top 5 regions month-on-month**

1. London - **+5.9%**
2. North East England - **+4.9%**
3. East Midlands - **+4.1%**
4. West Midlands - **+3.9%**
5. Scotland - **+3.7%**

#### **Top 5 regions year-on-year**

1. Scotland - **+46.3%**
2. East Midlands - **28.9%**
3. London - **+25.2%**
4. North East England - **+24.9%**
5. North West England - **+24.8%**

### *Sector Snapshot:*

#### **Top 5 sectors month-on-month**

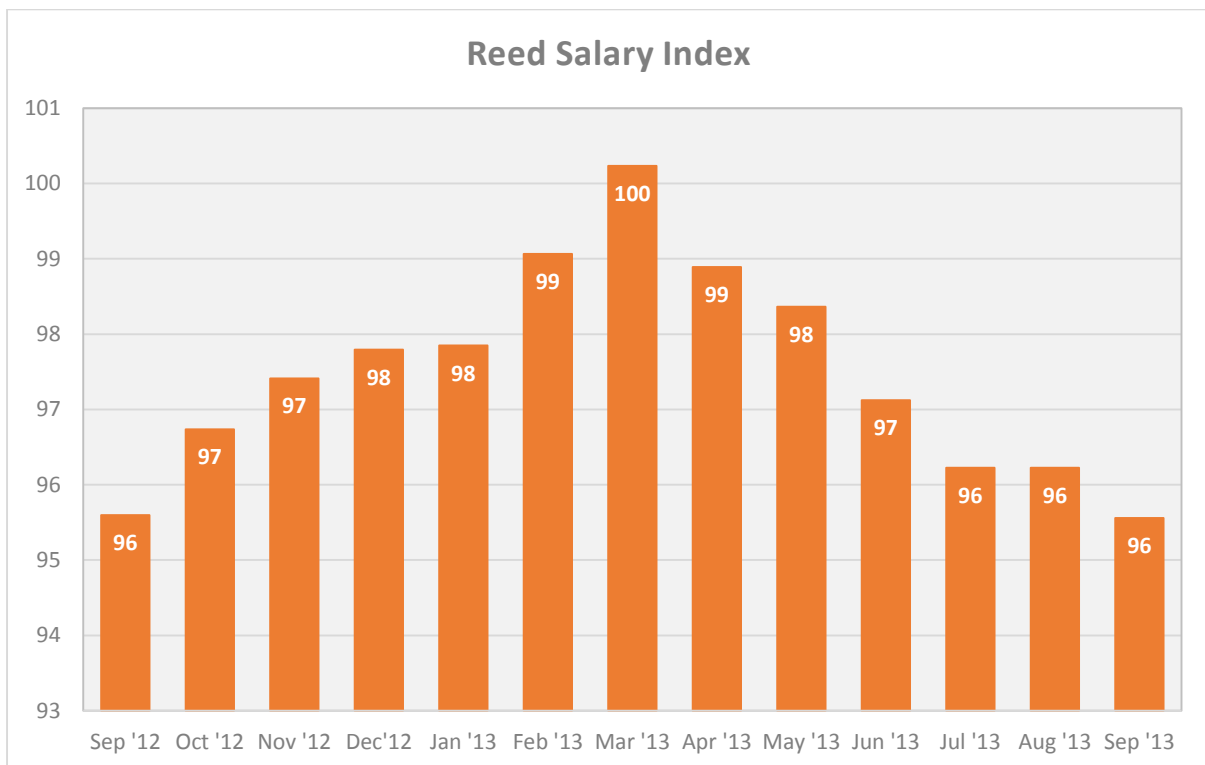
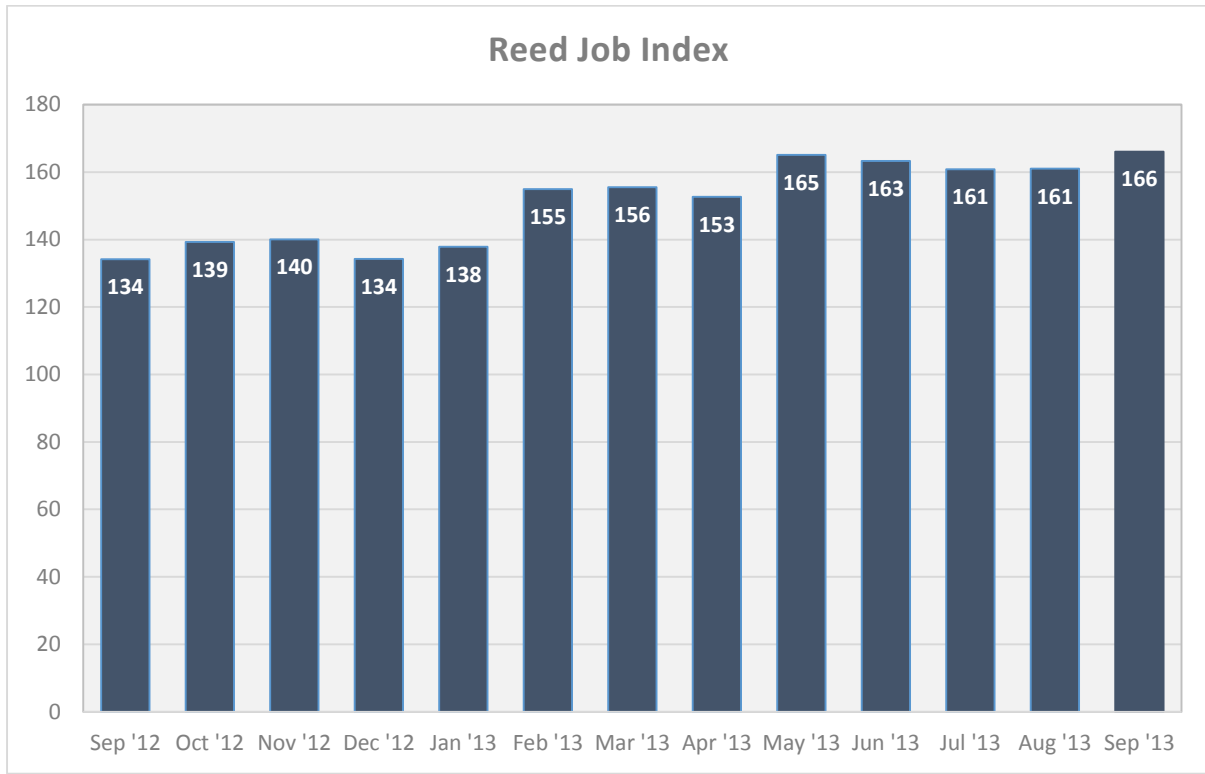
1. Education - **+40.0%**
2. Motoring & Automotive - **+26.2%**
3. Security & Safety – **+22.7%**
4. Social Care - **+12.4%**
5. Training – **+11.6%**

#### **Top 5 sectors year-on-year**

1. Construction & Property - **+77.8%**
2. Education - **+68.9%**
3. Security & Safety - **+51.5%**
4. Health & Medicine - **+47.9%**
5. Motoring & Automotive - **+44.5%**

## *Notes*

- Each month the Reed Job Index tracks the number of new job opportunities and the salaries on offer compared to the previous month and against a baseline of 100 set in December 2009. The Reed Job Index is based on data from the UK's largest job board, reed.co.uk, which every day lists over 150,000 job opportunities from 10,000 recruiters across 37 career sectors throughout the UK.
- The Reed Job Index is compiled by data drawn from online job vacancies and jobseeker activity on reed.co.uk.
- reed.co.uk is the UK's largest commercial job board, with over 150,000 job opportunities from more than 10,000 recruiters at any one time.
- reed.co.uk is part of Reed Global, the international recruitment group of companies



**Job Index and Salary Index set at 100 in December 2009. Salary Index set at National Average of £33,414.**

## Reed Job Index: September 2013

Sector	Dec '09	Sep '12	Oct '12	Nov '12	Dec '12	Jan '13	Feb '13	Mar '13	Apr '13	May '13	Jun '13	Jul '13	Aug '13	Sep '13
reed.co.uk	100	134	139	140	134	138	155	156	153	165	163	161	161	166
Accountancy	100	133	139	137	128	135	151	154	156	165	151	155	158	153
Accountancy (Qualified)	100	135	139	137	129	133	142	139	135	140	148	143	141	134
Admin, Secretarial & PA	100	147	147	140	140	136	157	165	159	171	172	177	184	188
Banking	100	62	65	75	70	69	79	74	71	76	77	79	77	78
Charity & Voluntary	100	241	243	244	234	209	234	224	171	195	177	186	203	220
Construction & Property	100	140	147	151	144	151	181	198	189	206	221	247	255	249
Customer Service	100	140	156	154	146	146	158	150	154	166	161	161	175	183
Education	100	114	133	158	165	159	176	175	172	204	207	183	137	192
Energy	100	91	93	111	101	109	108	117	111	110	101	125	141	125
Engineering	100	180	188	197	186	186	205	206	208	227	222	217	216	202
Estate Agency	100	153	161	176	172	169	177	193	190	206	200	205	203	203
Financial Services	100	100	103	107	103	110	127	116	109	118	115	112	107	113
General Insurance	100	119	119	113	114	123	129	118	119	126	117	116	118	116
Health & Medicine	100	106	106	112	120	128	137	130	136	150	153	142	148	153
Hospitality & Catering	100	128	135	135	115	118	136	147	177	206	186	169	179	177
Human Resources	100	138	141	138	131	137	162	159	150	163	166	155	156	154
IT & Telecoms	100	184	190	195	188	188	209	208	204	221	216	209	201	201
Legal	100	134	144	149	144	150	154	166	174	175	179	195	199	199
Leisure & Tourism	100	135	133	113	104	107	191	215	192	224	234	180	206	179
Manufacturing	100	140	141	133	128	137	155	159	150	160	164	172	190	184
Marketing & PR	100	142	138	143	136	137	167	172	164	175	162	165	166	175
Media, Digital & Creativ	100	153	155	152	143	148	176	169	167	171	164	163	159	168
Motoring & Automotive	100	189	183	187	185	201	215	232	218	227	238	218	216	272
Purchasing	100	128	136	130	125	135	152	151	155	144	139	146	142	146
Recruitment Consultanc	100	112	108	105	104	107	121	126	117	122	119	124	128	117
Retail	100	154	152	136	124	133	160	155	153	160	165	169	189	202
Sales	100	133	149	141	131	137	162	166	156	163	160	153	151	159
Scientific	100	122	119	129	114	123	133	137	136	167	157	115	120	122
Security & Safety	100	149	154	163	180	127	156	189	168	178	183	193	184	225
Social Care	100	100	102	106	102	112	108	106	112	117	119	114	112	126
Strategy & Consultancy	100	197	188	198	187	216	245	211	214	231	252	239	213	224
Training	100	78	72	75	78	78	96	87	85	107	106	110	92	103
Transport & Logistics	100	250	242	225	210	186	202	214	220	247	284	328	338	359

## Reed Salary Index: September 2013

Sector	Dec '09	Sep '12	Oct '12	Nov '12	Dec '12	Jan '13	Feb '13	Mar '13	Apr '13	May '13	Jun '13	Jul '13	Aug '13	Sep '13
reed.co.uk	100	96	97	97	98	98	99	100	99	98	97	96	96	96
Accountancy	100	102	101	99	99	98	103	102	103	102	102	102	102	102
Accountancy (Qualified)	100	96	97	91	90	90	97	95	95	96	98	95	96	93
Admin, Secretarial & PA	100	103	104	98	100	103	107	107	106	106	105	103	104	104
Banking	100	112	120	98	101	101	116	112	107	112	109	105	108	108
Charity & Voluntary	100	91	90	93	92	95	102	102	100	97	92	94	95	94
Construction & Property	100	87	90	89	87	89	97	93	91	91	92	87	86	90
Customer Service	100	102	102	100	99	99	106	105	104	107	106	103	102	99
Education	100	97	97	96	98	96	105	104	102	104	108	105	101	102
Energy	100	83	94	87	81	82	94	89	84	87	92	89	80	81
Engineering	100	94	94	93	96	94	94	95	94	94	95	94	95	95
Estate Agency	100	108	106	107	104	105	107	109	107	106	107	107	102	102
Financial Services	100	102	99	99	98	99	96	96	96	97	89	94	93	95
General Insurance	100	105	104	103	99	104	101	103	99	100	98	99	102	103
Health & Medicine	100	91	93	94	96	94	95	96	97	96	95	92	88	88
Hospitality & Catering	100	104	105	100	104	112	108	107	106	104	108	109	108	104
Human Resources	100	99	98	96	98	103	101	101	102	101	98	98	98	99
IT & Telecoms	100	98	97	94	94	93	99	97	98	99	98	99	99	96
Legal	100	79	81	80	83	88	86	89	88	82	82	83	84	85
Leisure & Tourism	100	103	102	101	107	103	113	107	107	87	105	96	106	94
Manufacturing	100	86	89	96	98	91	93	91	88	88	84	87	85	82
Marketing & PR	100	102	101	94	98	93	102	102	99	101	99	101	100	98
Media, Digital & Creativ	100	100	102	96	97	87	97	100	100	99	96	98	99	99
Motoring & Automotive	100	89	92	92	91	85	90	92	91	89	95	94	92	88
Purchasing	100	99	98	104	99	100	112	105	103	99	98	102	102	96
Recruitment Consultanc	100	103	106	115	114	110	110	111	108	103	120	105	105	123
Retail	100	104	110	113	113	119	111	118	116	115	109	107	106	100
Sales	100	100	103	106	105	107	109	110	105	107	107	105	103	103
Scientific	100	89	91	89	90	90	96	95	92	93	95	96	94	98
Security & Safety	100	76	76	83	92	87	84	92	88	83	84	86	77	79
Social Care	100	68	64	70	67	67	70	69	72	73	70	70	73	65
Strategy & Consultancy	100	102	103	105	97	102	102	99	101	107	108	102	113	117
Training	100	111	116	115	99	107	109	106	102	101	105	104	105	107
Transport & Logistics	100	88	88	91	95	96	89	91	92	90	91	91	89	89

## Regional Job Index: September 2013

Region	Dec '09	Sep '12	Oct '12	Nov '12	Dec '12	Jan '13	Feb '13	Mar '13	Apr '13	May '13	Jun '13	Jul '13	Aug '13	Sep '13
National	100	134	139	140	134	138	155	156	153	165	163	161	161	166
East Anglia	100	150	154	149	139	144	162	165	160	175	176	172	169	173
East Midlands	100	148	153	154	144	152	168	175	170	182	181	180	183	191
London	100	136	143	149	142	143	162	160	157	170	164	161	160	170
North East England	100	134	145	141	141	145	158	160	154	166	169	158	159	167
North West England	100	129	138	140	137	140	154	154	153	161	156	161	159	162
Northern Ireland	100	109	143	143	148	109	130	107	124	124	134	141	125	123
Scotland	100	126	130	129	123	134	151	169	168	183	181	170	178	185
South East (excl. London)	100	134	138	137	131	133	149	150	147	157	160	158	158	163
South West England	100	135	140	138	129	137	158	156	150	163	162	160	161	160
Wales	100	108	105	108	111	114	119	120	123	135	137	122	128	127
West Midlands (Region)	100	156	165	164	158	161	191	192	185	196	193	184	187	194
Yorkshire and Humbers	100	145	148	148	147	156	171	166	169	192	185	187	177	180

## Regional Salary Index: September 2013

Region	Dec '09	Sep '12	Oct '12	Nov '12	Dec '12	Jan '13	Feb '13	Mar '13	Apr '13	May '13	Jun '13	Jul '13	Aug '13	Sep '13
National	100	96	97	97	98	98	99	100	99	98	97	96	96	96
East Anglia	100	100	98	100	102	102	103	102	99	99	104	100	100	102
East Midlands	100	94	96	95	97	97	96	97	96	94	98	94	96	95
London	100	95	96	96	99	99	98	99	97	96	97	95	97	97
North East England	100	93	95	98	100	98	99	97	93	91	95	94	93	95
North West England	100	97	96	97	98	99	98	97	97	97	100	97	98	96
Northern Ireland	100	99	94	99	92	95	96	108	102	99	96	98	87	105
Scotland	100	94	96	96	99	95	99	96	97	97	100	97	99	100
South East (excl. London)	100	98	100	100	102	102	101	100	100	99	101	99	99	99
South West England	100	94	95	96	98	98	97	95	96	98	99	96	97	96
Wales	100	99	101	100	98	100	99	98	97	94	98	96	96	97
West Midlands (Region)	100	96	97	98	101	100	101	101	100	98	101	98	98	99
Yorkshire and Humbers	100	98	100	101	102	104	102	101	99	100	100	99	100	98